

Expected Utility and Performance Measures

Aleš Černý



Cass Business School
CITY UNIVERSITY LONDON

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- Understand basic paradigms in optimal portfolio selection

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- Understand basic paradigms in optimal portfolio selection
 - Expected utility maximization

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 - Standard measurement of attitude to risk

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- Understand basic issues in performance measurement

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- Understand basic issues in performance measurement
 - Certainty equivalent growth rate

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● Textbook, chapter 3: Černý 2009

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{ Aleš Černý is professor of finance at the Cass Business School, City University London. }

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- Assumption #1: Investors prefer more to less

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- Assumption #1: Investors prefer more to less
- Assumption #2: Investors are risk averse

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Definition

An investor is **risk averse** when positive deviations from her average wealth do not compensate for equally large and equally probable negative deviations

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Definition

An investor is **risk averse** when positive deviations from her average wealth do not compensate for equally large and equally probable negative deviations

- The two assumptions are captured by a concave and increasing function U , commonly called a **utility function**

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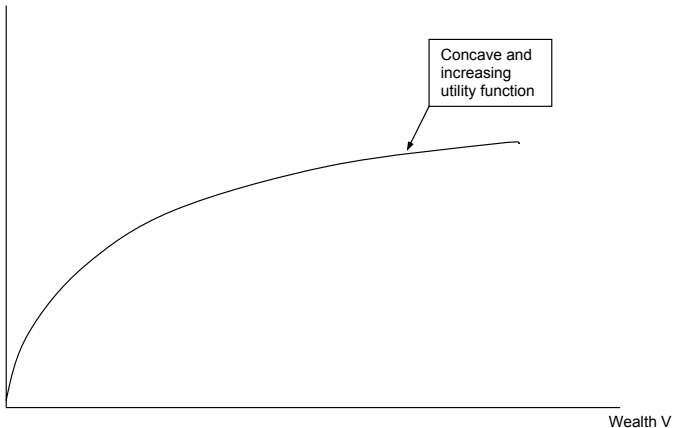
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Utility of Wealth

$U(V)$



Utility function

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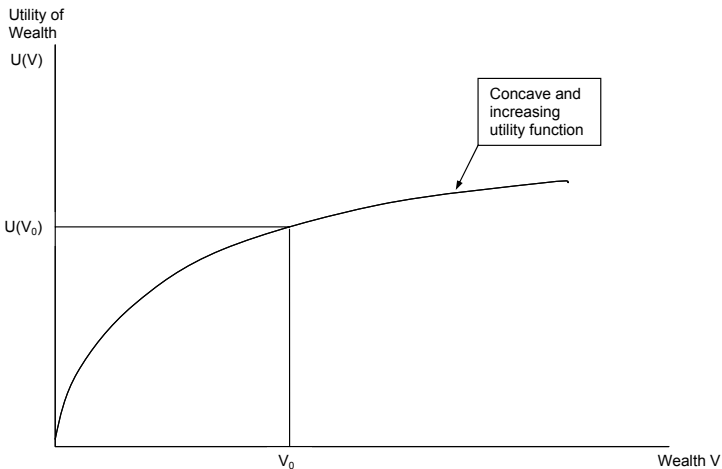
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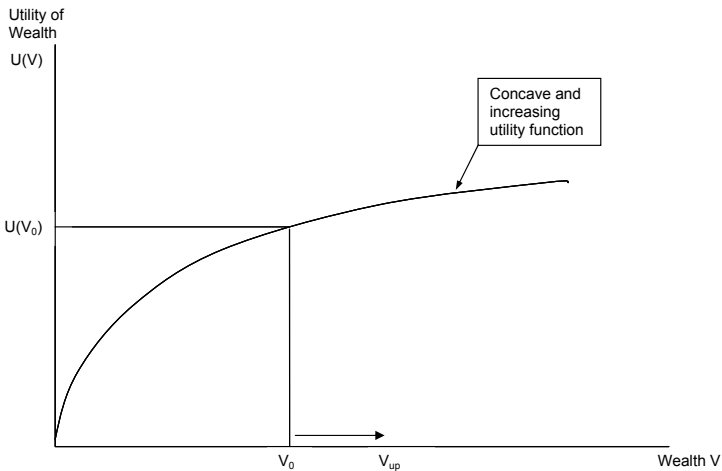
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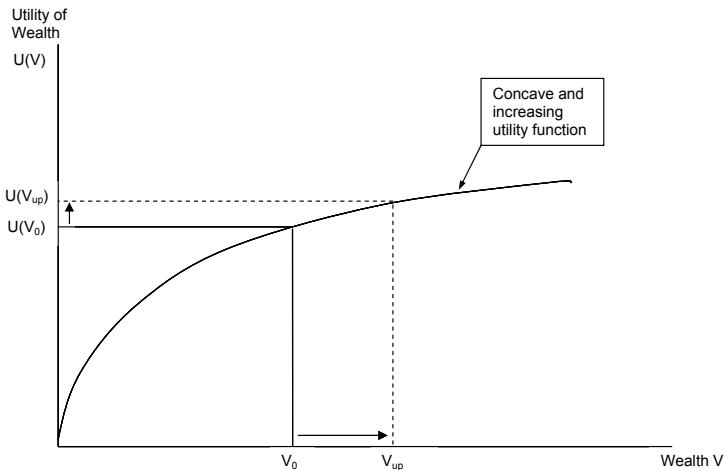
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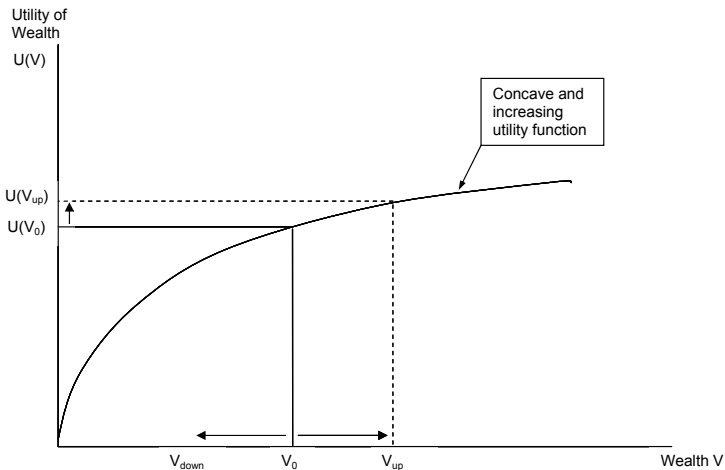
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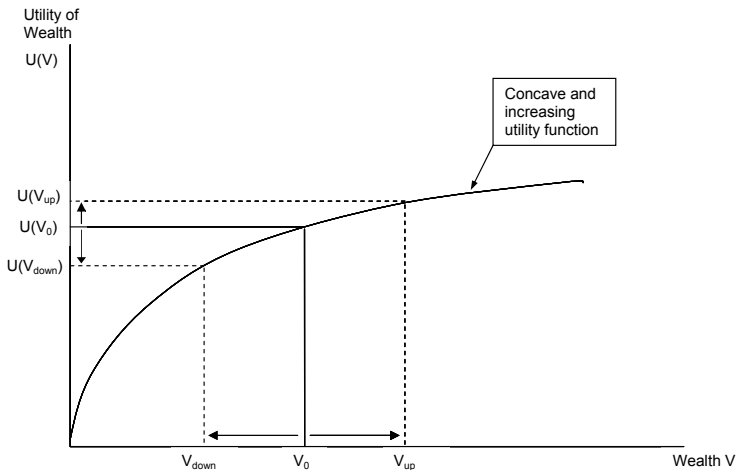
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Examples of utility functions

- Two important parametric forms (power and exponential)

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Examples of utility functions

- Two important parametric forms (power and exponential)
 - CRRA class (Constant Relative Risk Aversion, one parameter)

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$$\text{CRRA}_\gamma(V) = \frac{V^{1-\gamma}}{1-\gamma}$$

- CARA utility (Constant Absolute Risk Aversion, one parameter)

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$$\text{CARA}_a(V) = -e^{-aV} \text{ with } a > 0$$

- Their generalization

Examples of utility functions

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- Their generalization
 - HARA class (Hyperbolic Absolute Risk Aversion, two parameters)

Examples of utility functions

- Two important parametric forms (power and exponential)
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- CARA utility (Constant Absolute Risk Aversion, one parameter)

$$\text{CARA}_a(V) = -e^{-aV} \text{ with } a > 0$$

- Their generalization
 - HARA class (Hyperbolic Absolute Risk Aversion, two parameters)

$$\text{HARA}_{\gamma, \bar{V}}(V) = \frac{(\bar{V} + V)^{1-\gamma}}{1-\gamma} \text{ with } \gamma > 0,$$

$$\text{HARA}_{\gamma, \bar{V}}(V) = \frac{|\bar{V} - V|^{1-\gamma}}{1-\gamma} \text{ with } \gamma < 0$$

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Investors' preferences II

- Assumption #3: Risky distribution of wealth is valued by the **certainty equivalent** of its **expected utility**

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- Assumption #3: Risky distribution of wealth is valued by the **certainty equivalent** of its **expected utility**
- V risky distribution of wealth

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- Assumption #3: Risky distribution of wealth is valued by the **certainty equivalent** of its **expected utility**
- V risky distribution of wealth
- $E[U(V)]$ its expected utility

Investors' preferences II

- Assumption #3: Risky distribution of wealth is valued by the **certainty equivalent** of its **expected utility**
- V risky distribution of wealth
- $E[U(V)]$ its expected utility
- CE its certainty equivalent

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- V risky distribution of wealth
- $E[U(V)]$ its expected utility
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$$U(\text{CE}) = E[U(V)]$$

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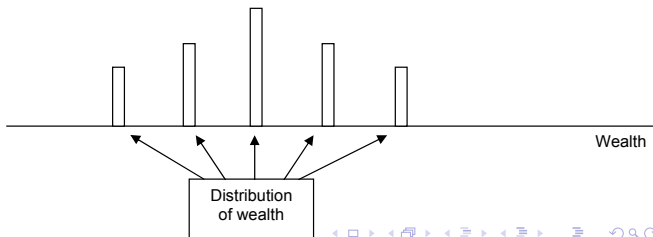
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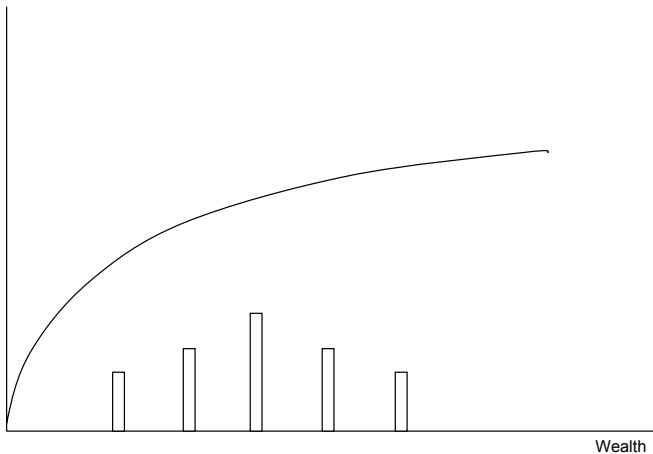
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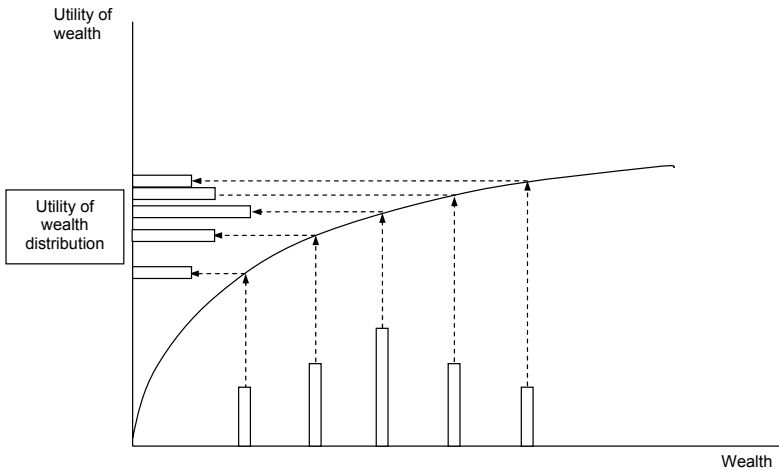
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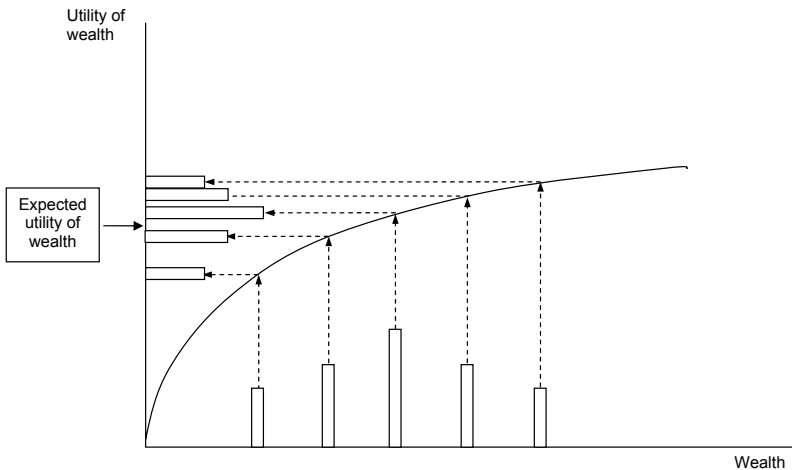
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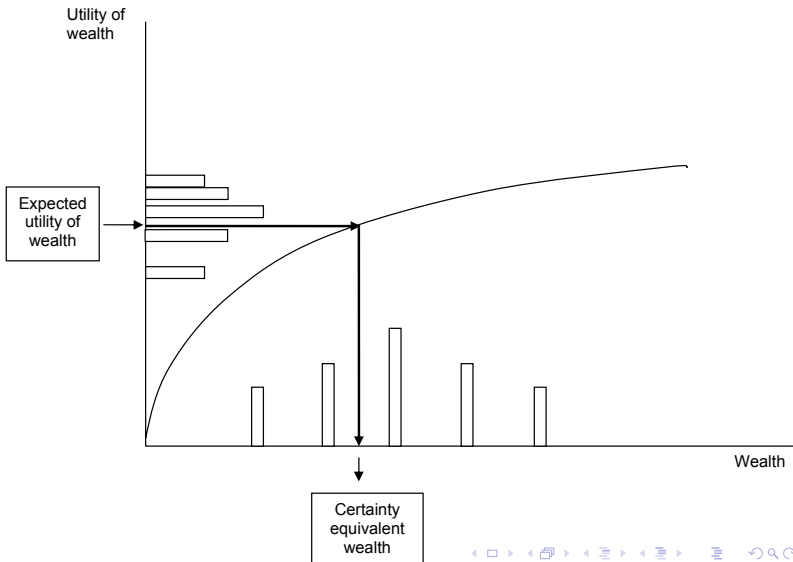
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Measurement of risk aversion I

- An investor who is highly averse to risk will naturally invest less in risky assets

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- Suppose investor's preferences are generated by a given utility function $U(V)$

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- Question: How can we quantify risk aversion of this particular investor?

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- Take a small additive risk ϵ with zero mean and small variance σ^2

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- Take a small additive risk ϵ with zero mean and small variance σ^2
- Initial wealth is risk-free and equals v

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- Initial wealth is risk-free and equals v
- Terminal wealth is $v + \epsilon$

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- Initial wealth is risk-free and equals v
- Terminal wealth is $v + \epsilon$
- Observe how CE varies with σ^2

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- Take a small additive risk ϵ with zero mean and small variance σ^2
- Initial wealth is risk-free and equals v
- Terminal wealth is $v + \epsilon$
- Observe how CE varies with σ^2

$$\text{CE} - v = \frac{1}{2} \frac{U''(v)}{U'(v)} \sigma^2 + o(\sigma^2)$$

- We call $A(v) := -\frac{U''(v)}{U'(v)}$ the **coefficient of local absolute risk aversion**

Measurement of risk aversion II

- Derivation: write down 2nd order Taylor expansion

$$U(v + \epsilon) = U(v) + U'(v)\epsilon + \frac{1}{2}U''(v)\epsilon^2 + o(\epsilon^2)$$

- Take expectations on both sides

$$E[U(v + \epsilon)] = U(v) + \frac{1}{2}U''(v)\sigma^2 + o(\sigma^2)$$

- Write down 1st order expansion for the certainty equivalent

$$U(\text{CE}) = U(v + \text{CE} - v) = U(v) + U'(v)(\text{CE} - v) + o(\text{CE} - v)$$

- From $U(\text{CE}) = E[U(v + \epsilon)]$ we find

$$\text{CE} - v = \frac{1}{2} \frac{U''(v)}{U'(v)} \sigma^2 + o(\sigma^2).$$

- The difference $\text{CE} - v$ is the **risk premium**

Measurement of risk aversion III

- Now assume the shock is multiplicative

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Measurement of risk aversion III

- Now assume the shock is multiplicative
- i.e. terminal wealth equals $(1 + \epsilon)V$

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Measurement of risk aversion III

- Now assume the shock is multiplicative
- i.e. terminal wealth equals $(1 + \epsilon)V$
- After similar derivation we find

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- Now assume the shock is multiplicative
- i.e. terminal wealth equals $(1 + \epsilon)V$
- After similar derivation we find

$$\frac{\text{CE} - v}{v} = \frac{1}{2} \frac{vU''(v)}{U'(v)} \sigma^2 + o(\sigma^2)$$

- We call $R(v) := -\frac{vU''(v)}{U'(v)}$ the **coefficient of local relative risk aversion**

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Basics of optimal portfolio selection

- By portfolio allocation we mean 2 things

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- By portfolio allocation we mean 2 things
 - allocation of wealth across risky assets

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- By portfolio allocation we mean 2 things
 - allocation of wealth across risky assets
 - allocation of wealth between safe and risky assets

Basics of optimal portfolio selection

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- Optimal portfolio selection is about balancing risk and reward

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- By portfolio allocation we mean 2 things
 - allocation of wealth across risky assets
 - allocation of wealth between safe and risky assets
- In this talk we will study mainly the second aspect
- Optimal portfolio selection is about balancing risk and reward
- Mathematically this is achieved by maximizing expected utility of terminal wealth

Expected utility maximization - numerical example

- See example 3.1 in the book

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- See example 3.1 in the book
- Imagine you have £1,000,000 in savings and £200,000 of annual income (receivable at the end of the year)

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- You wish to invest your savings for a year
- You can invest either in safe account with rate of return 2% p.a.
- Or a risky stock, returning either 20% or -10% with equal probability
- **Your task:**
 - 1 Write down how much (out of your £1 million) you would invest in the stock
 - 2 Calculate how much a person with utility function $U(V) = -V^{-4}/4$ should invest in the stock

Existence of optimal portfolios I

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- The effective domain of U is the set of points where U is finite,

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$$\text{dom } U := \{x \in \mathbb{R} : U(x) > -\infty\}.$$

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- The effective domain of U is the set of points where U is finite,

$$\text{dom } U := \{x \in \mathbb{R} : U(x) > -\infty\}.$$

- We require continuity as we move from inside $\text{dom } U$ to its boundary. Mathematically,

$$\lim_{y \rightarrow x} \sup U(y) = U(x) \text{ for all } x \in \mathbb{R},$$

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$$\limsup_{y \rightarrow x} U(y) = U(x) \text{ for all } x \in \mathbb{R},$$

- function U with this property is called **closed** or **upper semi-continuous**

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$$\limsup_{y \rightarrow x} U(y) = U(x) \text{ for all } x \in \mathbb{R},$$

- function U with this property is called **closed** or **upper semi-continuous**
- Example of a discontinuous but closed concave function

$$U(x) = \begin{cases} \sqrt{x} & \text{for } x \geq 0, \\ -\infty & \text{for } x < 0, \end{cases}$$

Existence of optimal portfolios II

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Existence of optimal portfolios II

- Concave functions need not be differentiable at every interior point x of $\text{dom } U$ but they always possess left and right derivatives

$$U'_+(x) : = \lim_{h \rightarrow 0_+} \frac{U(x+h) - U(x)}{h},$$

$$U'_-(x) : = \lim_{h \rightarrow 0_-} \frac{U(x+h) - U(x)}{h}.$$

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$$U'_-(x) : = \lim_{h \rightarrow 0_-} \frac{U(x+h) - U(x)}{h}.$$

- Outside the effective domain we set:

$$U'_-(x) = U'_+(x) = \infty \text{ for } x < \inf \text{dom } U,$$

$$U'_-(x) = U'_+(x) = -\infty \text{ for } x > \sup \text{dom } U.$$

Existence of optimal portfolios III

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Theorem (Černý et al. 2008)

Suppose $U : \mathbb{R} \rightarrow [-\infty, \infty)$ is a closed concave function and there is an open interval $\text{dom}_+ U$ on which U is strictly increasing.

Assume

$$\frac{U'_+(\infty)}{U'_-(-\infty)} \leq 0,$$

where we adopt the convention $\frac{-\infty}{\infty} \leq 0$.

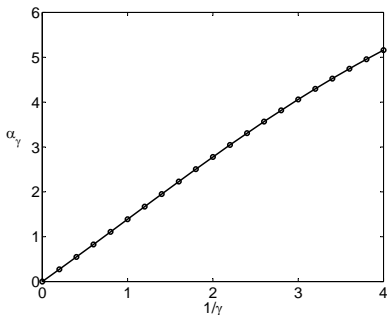
Let X be an \mathbb{R}^n -valued bounded random variable and suppose there exists a probability measure Q such that $E^Q[X] = 0$. Then for any $v \in \text{dom}_+ U$ the maximizer in

$$\sup_{W \in \mathbb{R}^n} E[U(v + WX)]$$

exists.

Dependence of optimal investment on risk aversion

- We expect the amount of risky investment fall with increasing aversion to risk
- But at what rate?
- We can examine this dependence numerically by plotting the optimal investment α as a function of relative risk tolerance $1/R(v) = 1/\gamma$.



Normalized portfolio and investment potential

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- Similarly we can examine the dependence of the certainty equivalent on the risk aversion.
- This dependence again turns out to be close to linear.

Definition

- 1 For a given utility U , reference level v and risky asset with excess return X we define **normalized optimal portfolio** $\hat{\beta}$ as the optimal risky investment $\hat{\alpha}$ per unit of local relative risk tolerance at the reference wealth:

$$\hat{\beta} := A(v)\hat{W} = R(v)\hat{\alpha}. \quad (1)$$

- 2 We define a normalized certainty equivalent gain, which we call the **investment potential**, as the percentage increase in certainty equivalent wealth per unit of risk tolerance,

$$\text{IP} := A(v)(\text{CE}(\hat{\alpha}) - v) = R(v)\frac{\text{CE}(\hat{\alpha}) - v}{v}. \quad (2)$$

Normalized utility I

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Definition

Consider v such that $U'(v) > 0$ and $U''(v) < 0$. We say that f given by the formula

$$f(z) := c_1 U(v + z/A(v)) + c_2 \quad (3)$$

with

$$c_1 := \frac{A(v)}{U'(v)}, c_2 := -c_1 U(v), \quad (4)$$

is a **normalized utility** to U at v .

- The normalized utility f maps risk-free wealth v to 0 in such a way that we achieve unit risk aversion at 0,

$$-\frac{f''(0)}{f'(0)} = 1.$$

Normalized utility II

- This is true regardless of the value c_1 and c_2 . We pick c_1 and c_2 conveniently to obtain $f(0) = 0$ and $f'(0) = 1$.
- It transpires that the normalized quantities can be computed by means of a normalized utility which we define next.

Proposition (Brooks et al. 2006)

Consider a utility function U and the corresponding normalized utility f . In the absence of arbitrage

$$\hat{\beta}(X) = \arg \max_{\beta \in \mathbb{R}^n} E[f(\beta X)],$$

$$IP(X) = f^{-1}(E[f(\hat{\beta}X)]).$$

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Proposition

The normalized utility is independent of \bar{V} and v and it is given by

$$f_{\gamma}(z) := \begin{cases} \frac{(1+z/\gamma)^{1-\gamma}-1}{1/\gamma-1} & \text{for } \gamma > 0, \gamma \neq 1, \\ \ln(1+z) & \text{for } \gamma = 1, \\ \frac{|1+z/\gamma|^{1-\gamma}-1}{1/\gamma-1} & \text{for } \gamma < 0. \end{cases}$$

The function $f_{\gamma}(z)$ has a pointwise limit

$f_{\infty}(z) := \lim_{|\gamma| \rightarrow \infty} f_{\gamma}(z) = 1 - e^{-z}$, which is the normalized utility of CARA_a for any $a > 0$ and any $v \in \mathbb{R}$.

- Consequence: (normalized) optimal investment from CRRA_{γ} is very similar to optimal investment from CARA when $|\gamma|$ is large
- The same is true for the investment potential

Numerical example revisited

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- In Matlab, enter $\text{gama} = 5;$
 $X = [0.18 \ -0.12];$
 $X\text{distr} = [0.5 \ 0.5];$

- Run the command

```
[IP beta] = HARAmax(X, XDistr, gama);
```

- This produces $\hat{\beta}(X) = 1.362,$ $IP(X) = 0.020253.$
- To recover optimal investment and certainty equivalent for CRRA utility with $\gamma = 5$ we convert

$$\hat{\alpha} = \frac{\hat{\beta}}{R(v)} = \frac{1.362}{5} = 0.2724,$$
$$\text{CE} = (1 + IP/R(v))v$$
$$= (1 + 0.020253/5) \times 1,220,000 = 1,224,942.$$

Performance measurement in one-period models II

- Consider our numerical example
- Compute IP and $\hat{\beta}$ for different values of γ
- Investment potential is a robust measure

γ	0.5	1	2	5	15	∞
$\hat{\beta}_{\gamma}$	1.389	1.389	1.375	1.362	1.355	1.352
IP_{γ}	0.0208	0.0206	0.0204	0.0203	0.0202	0.0201

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- Special case of HARA utility with $\gamma = -1$

$$\text{HARA}_{-1, \bar{V}}(V) = -\frac{(\bar{V} - V)^2}{2}.$$

- It is the only utility that does not require numerical solutions when the market is incomplete
- Quadratic utility has a **bliss point** at \bar{V}
- Local relative risk aversion

$$R(v) = (\bar{V}/v - 1)^{-1}$$

- Investment potential

$$\text{IP}_{-1}(X) = \max_{\beta} 1 - \sqrt{\mathbb{E}[(1 - \beta X)^2]}$$

Quadratic utility II

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- Normalized optimal investment

$$\hat{\beta}_{-1} = \frac{E[X]}{E[X^2]}.$$

- Numerically, in our example

$$\hat{\beta}_{-1}(X) = \frac{E[X]}{E[X^2]} = \frac{0.5(0.18 - 0.12)}{0.5(0.18^2 + 0.12^2)} = 1.282,$$

- The investment potential generated by quadratic utility is

$$IP_{-1}(X) = 1 - \sqrt{1 - \frac{(E[X])^2}{E[X^2]}} = 0.0194$$

Investment potential and Sharpe ratio

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- A simple manipulation yields $1 - \frac{(E[X])^2}{E[X^2]} = 1/(1 + SR^2(X))$
- Consequently

$$IP_{-1}(X) = 1 - \sqrt{1/(1 + SR^2(X))}$$

- This works specifically for quadratic utility
- We can also try asymptotic analysis for **small** Sharpe ratio

$$\frac{CE - v}{v} \approx \frac{1}{2} SR^2(X)/R(v)$$

- The asymptotics work for **any** utility function

Problems with Sharpe ratio

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- Because of the bliss point on the quadratic utility Sharpe ratio may underestimate true investment potential
- This will happen when the the wealth of optimal portfolio reaches beyond the bliss point

$$1 - \hat{\beta}_{-1}X < 0$$

- Depending on the sign of $\hat{\beta}_{-1}$ this will happen when

$$X_{\max} > 1/\hat{\beta}_{-1} \quad \text{for } \hat{\beta}_{-1} > 0$$

$$X_{\min} < 1/\hat{\beta}_{-1} \quad \text{for } \hat{\beta}_{-1} < 0$$

- In such case one can increase the SR by throwing money away in good states

Arbitrage-adjusted Sharpe ratio

- Consider excess returns of two assets, A and B

Probability	$\frac{1}{6}$	$\frac{1}{2}$	$\frac{1}{3}$
Excess return of Asset A	-1%	1%	2%
Excess return of Asset B	-1%	1%	11%

- We find $SR_A > SR_B$
- However, asset B stochastically dominates asset A!
- The solution is to separate the excess return into 2 parts
 - Part with maximum Sharpe ratio
 - Pure arbitrage excess return (wealth we have set aside)
- We keep disposing of wealth in good states until the bliss point condition is just met
- See book 3.6.2-3.6.5

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